

Welcome to our newsletter - designed to keep you informed on what is happening globally with Jade Logistics.

What's in this edition?

- We profile two recent wins for Master Terminal, the Port of Doha and Port of Recife.
- We learn a little more about Jade Logistics' Principal Consultant Kaustubh Dalvi.
- Review the User Group Conference held recently at CentrePort's offices in Wellington.
- Hear what is on the horizon for Master Terminal in 2012.
- We hope you enjoy this newsletter; if there is anything you would like included in future editions, drop us an email at jml@jadeworld.com. Also be sure to regularly check our website for news and updates.



Development

As more and more ports recognise Master Terminal as a cost-effective solution for managing their operations, the Development Team have been kept extremely busy. As we continue to expand into new markets, our focus will be on developing new functionality and features which will not only meet our customers' needs but will future-proof your investment in our product.

The use of modern technologies will also enable us to deliver innovative product enhancements to make Master Terminal more user-friendly and the continued investment initiatives, such as Lean Development, will further enhance our ability to provide development functionality at a faster rate, improve quality, and shorten turnaround for customer-funded work.

Jade Scores Port of Doha

We were delighted to have Master Terminal software (TOS) selected by Milaha (formerly Qatar Navigation Services) to manage the operation at the Port of Doha, Qatar. Qatar is gearing up to host the 2022 Football World Cup and investing significantly in its infrastructure as it prepares for the influx of visitors and activities to the region. Jade's Master Terminal software will manage the Port's activities, currently 330,000 TEU (twenty-foot equivalent) container movements, with millions of tonnes of cargo expected through the Port as projects begin to bring this event to the world.

Phase 1 has kicked off recently with the Master Terminal implementation team travelling to Qatar for the first implementation workshop. The contract with the Port also includes Master Terminal's managed service, Master Care24.

Rebrand Continues...

In the coming months we will be continuing to move from using JMT to Master Terminal in our marketing. It will still be the same excellent TOS – just with a new look and feel.

User Group Conference

The New Zealand User Group was held on the 13th and 14th of October at CentrePort in Wellington. This year we were joined by users from throughout New Zealand and it was an ideal time to network, discuss issues, and see where the Master Terminal Roadmap is taking the product in the coming years. It is always a well attended event and a great opportunity to network with other users. Jade's Managing Director, Craig Richardson joined us for the final day and reinforced the company's commitment to investing in Master Terminal.

Kaustubh Dalvi presented the Jade Master Roadmap to the group and outlined the direction the product will take in the coming years. He talked about the company's plans for improvements to the functionality and how these improvements will benefit all users.

John Richards, Jade Master's Development Manager, talked about ways his team are striving to deliver excellence to our users, such as the Lean Development initiatives and the new roles created in the team. He also talked about the quality improvements and the continued efforts in reducing the time to market for customer-funded functionality. Special thanks to CentrePort for offering their facilities for us to use and for the tour of their port.

Meet Kaustubh Dalvi

Our Principal Consultant and Commercial Manager, Kaustubh, has been with Jade since 2007, and is involved in the Sales and Consulting services of Master Terminal. Based in Christchurch, New Zealand, Kaustubh travels globally seeking new opportunities, and dares to go where no man has gone before.

Not only is Kaustubh an ex-ship captain and software development consultant, but following the Jade Master series of Jade "Master Chef" at last year's forum, he has been doing his bit in the kitchen and can cook up a mean Sunday roast!



Logistics Implementations

The next 12 months are gearing up to be extremely busy for our implementation team. The next implementation will be for the Port of Doha, Qatar in early 2012. The first half of 2012 will see the second phase of Master Terminal implemented for Ignazio Messina & C.

Working closely with Messina's project team ensured minimum disruption to their operation during Phase 1 and we look forward to an equally successful Phase 2 - making indulging in the local pesto alla genovese all the more enjoyable!



“Working closely with the Messina’s project team ensured minimum disruption to their operation.”

- Shane Holdsworth,
Implementation Support Specialist



Christmas Comes Early to Christchurch

Christchurch experienced a northern hemisphere Christmas this winter. Reportedly, Christchurch had the biggest dumping of snow in the last 50 years. Children (and those young at heart) enjoyed having a couple of days off school and building snowmen. At the left is a picture of our Development Centre in Christchurch taken during the snow.

Microsoft Conference

Master Terminal's Team Leader, Graeme Black recently attended BUILD. This is a new event from Microsoft where developers are shown how to take advantage of Windows 8 in the future. Graeme said that the conference underlined the fact that technology is improving at an ever increasing rate. Touch, tablet, and phone form factors will be major influences on computing user experience over the next few years and it is important for Jade Logistics to keep updated so that we are in a position to deliver these benefits to our users as quickly as possible.

Jade Anchors another Global Port

Hot on the heels of the win at the Port of Doha, Jade Logistics has won another contract from Gultainer to manage the Port of Recife in northeast Brazil. This follows previous implementations at Ruwais in Abu Dhabi and Umm Qasr in Iraq.

Gultainer will operate a berth at Port of Recife and Master Terminal will be used to handle 50,000 containers and 200,000 tonnes of cargo per year.

Rena Grounding in New Zealand

Rena, a 47,000 tonne container ship, ran aground on a reef off Tauranga on October 5 and began leaking thousands of litres of oil into the ocean. Salvage crews worked day and night to pump off the tonnes of oil after the container ship became grounded.

Containers have spilled into the ocean and the ship is expected to breakup at some stage soon. It has been described as the worst maritime environmental disaster in NZ.



F1 Helpful Tip

Did you know you can search for a word or phrase in all of your Master Terminal help documents at the same time? Use the Adobe PDF search index (JMTIndex.pdx) that we supply with each release to search all of the help documents for a specified word or phrase.

To access the Adobe PDF search index, select the Search command from the Help menu in Master Terminal or double-click on the JMTIndex.pdx file.

Do you have a helpful hint? Send them to us and go in the draw to win a cool prize!

Rugby World Cup

The Rugby World Cup is over for another four years and what a result!! The All Blacks are world champions. For two months New Zealanders were even more of a rugby-mad nation than ever before, with the pressure on the All Blacks to win the Cup on home ground. Here is a picture of our office supporting Black Out Day.

Where to see us...

We will be at several conferences in 2012 - check our website for details.

Where to follow us...

We now have a Twitter account @Jade_Logistics and a Facebook page facebook.com/jademaster follow us to keep up with all the news.

Contact us

We are happy to discuss with you any queries you may have, jml@jademasterlogistics.com or go to our website at www.jademasterlogistics.com.